Bookface & Beyond Creating Engaging Content for Social Media

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Why are we on social media?

- To connect with our patrons
- To build & maintain a positive image
- To share information about programs & services.



Direct Paths Don't Work!

Expectation:

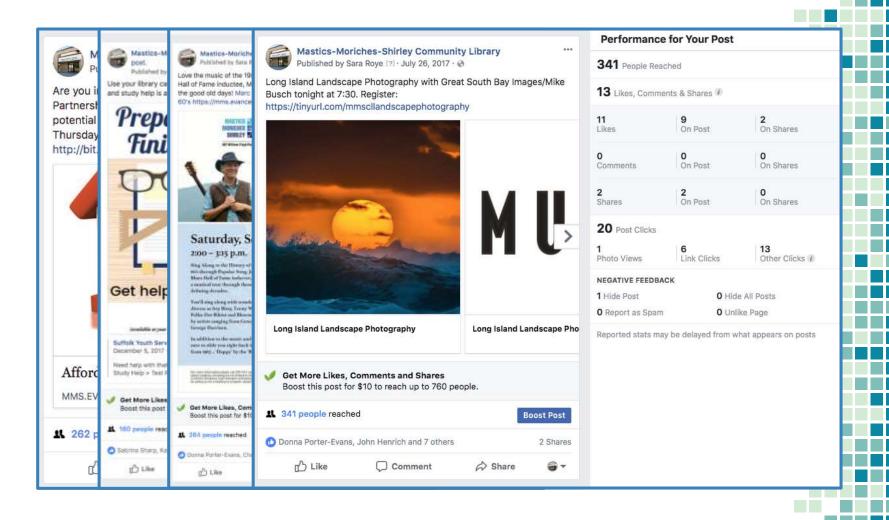
We post about our programs & events

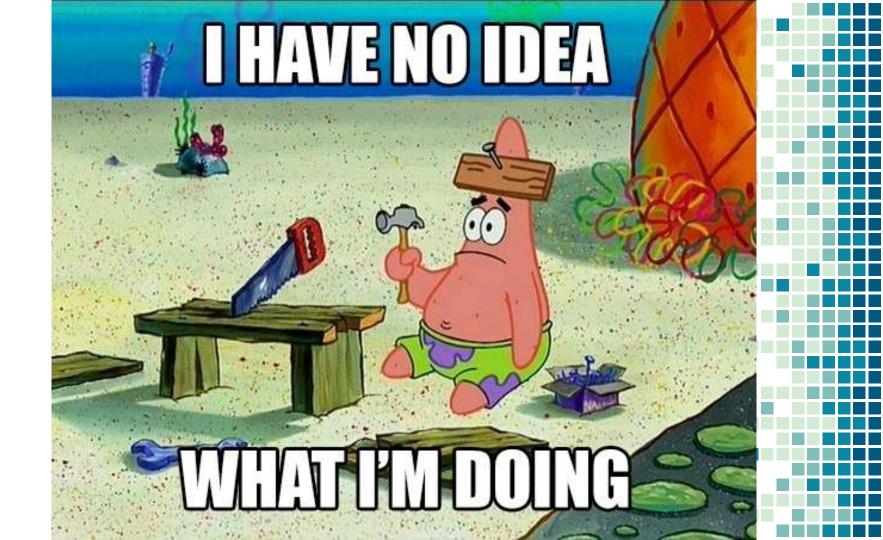


Patron sees our post in newsfeed



Patron registers/uses service





Reality

- Facebook's algorithm favors posts that users <u>want</u> to see
- It determines this, in part, by measuring their engagement with the poster
 - Likes
 - Comments
 - Shares
- "Sign up for this program" style posts
 - are generally low engagement
 - equate to "hard selling"

Reality:

Post engaging content



Increased visibility of your page's posts in patron feed Patron interacts with post



Facebook attributes value to these interactions



What is Engaging Content?



Created Content

Original content that you produce and lives on your platform

VS.

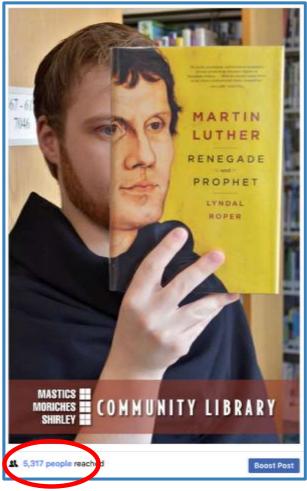
Curated Content

Relevant information that you have gathered and shared from another source

Created Content

The stuff you make

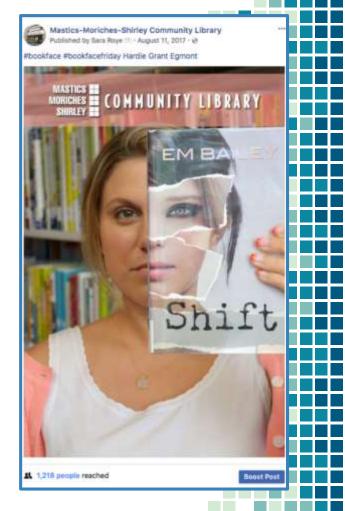


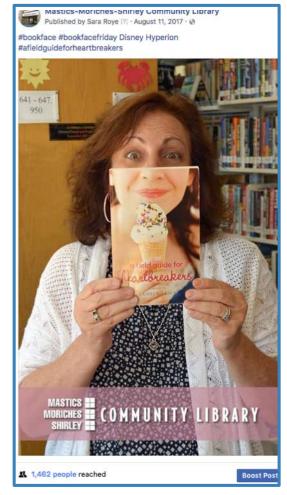


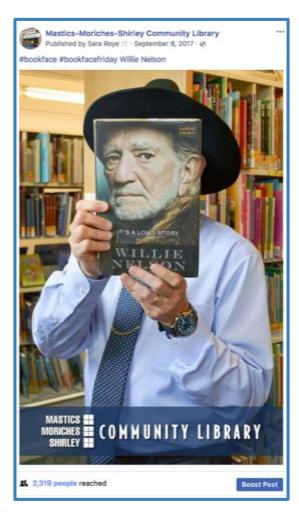
#bookface













...but wait, there's more!























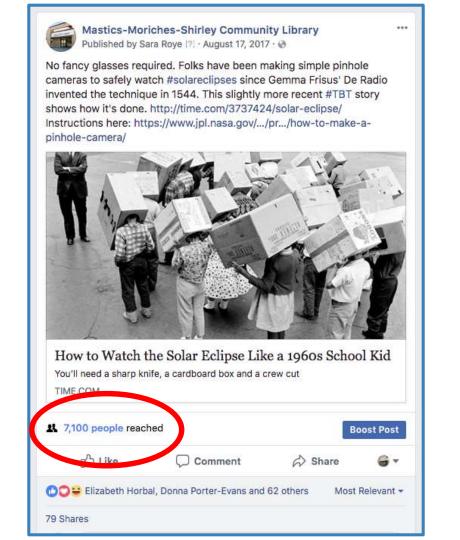
Local History

- Why is this <u>created</u> content?
 - Tell an interesting story
 - Tie-in to event, program or theme
- #WBW #TBT #FlashbackFriday
- Everyone enjoys nostalgia
- Feature your library's story













Mastics-Moriches-Shirley Community Library

Published by Sara Roye [?] - June 15, 2017 - @

#TBT Your Community Library first opened its doors 42 years ago this week (June 14, 1975). We were housed in two portable classrooms on William Floyd School District property. Our current building was opened in March of 1982. #floydstrong #mmsclhistory



Local residents in the William Ployd School District got some long-awaited but welcome news this work when it was revealed that the area's first community library would officially open its doors this Saturday.

In a companion matter, the library board also indicated that the budget that will be presented to district residents next week will carry a projected tax rate decrease of 68 cents per \$100 assessed valuation, and could go even lower than that when final figures are available.

As a result of the delay, the elected a five-member board of This invary's opening has been as a result of the delay, the sincefed a recommenter tooset or summitted state size on Welters. However, specified the sale however under some results of the second state of the control of the second state of the se



me the library Varbusey indicated that the Butary will offer a variety of services, including of course, the learning of books: periodicals; records and 35 mm maries. By



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\$\$ 5,424 people reached

Boost Post



Comment





100 V John Henrich, Donna Porter-Evans and 81 others

Most Relevant *

26 Shares



Mastics-Moriches-Shirley Community Library

Published by Sara Roye (?) - October 12, 2017 - €

Here's a bit of library history unearthed by local history librarian, Caroline Curtin. This mimeographed copy of the library newsletter was sent out 35 years ago this month. Does anyone remember getting one like this? #TBT #ThrowbackThursday

MASTICS-MORICHES-SHIRLEY COMMUNITY LIBRARY

NEWSLETTER # 12

gratifying experience for the Trustees and the Staff -- thanks to all of you who have used and supported your Library. So many people have had so many nice things to say about the new building that we are unsahamedly quite proud. We know that you share the pride we feel since this is in every sense your Library. It is your use and support that made it all possible!

Our community now has the most modern public library in Suffolk County, with the most up-to-date services available. Now that there is room, we will be adding many books to the Library's collection this year. (We welcome your suggestions!) And, as always, we will stress efficient, economical, personalized and friendly service.

Star Wars, On Golden Pond, Pantastic Voyage, Woody Allen's Bananas, NFL films, and a variety Walt Disney titles -- are available in VHS format. A videocassette may be borrowed by an adult cardholder for three days. If the one you want is not in, it may be reserved.

A complete list of the videocassette collection may be viewed at the circulation desk. New titles are being added monthly.



N E W T R U S T E E of the Library is Carol Thomas of Mastic. She was appointed on October 4, 1982 to replace Robert Graziani who resigned because he was moving from the District. Ms. Thomas is a lifelong resident of the community and was President of William Floyd High School's first graduating class. She teaches at the Moriches Elementary School, earned a Masters Degree in Special Education from Adelphi, and was Secretary of PISH for seven years. Ms. Thomas is married and the mother of three daughters.

Ms. Thomas joins the following who comprise the Community Library's Board of Trustees: Lee J. Stevens - President; Phyllis Siano - Vice President; Stuart Bossert - Clerk; and Virginia LaTassa. The Board meets on the fourth Monday of the month at 8:00 F.M. in the Library. The meetings are open to the public.

ANNOUNCE THE INAUGURATION OF AN ANNUAL PERFORMING ARTS SERIES. LOCK INSIDE

21, 1,969 people reached

Boost Post



Mastics-Moriches-Shirley Community Library

Published by Sara Roye [?] - July 4, 2017 - @

58 years ago the Smith Point Bridge was opened to the public with great fanfare and thousands in attendance! Up until July 4, 1959 the only way to the beach was the Smith Point Ferry. #mmsclhistory #TBT



VOL. 13, NO. 4

LONG ISLAND'S FASTEST GROWING COMMUNITY

JUNE-JULY, 19

BRIDGE UNITES SHIRLEY AND FIRE ISLAND



The mainland's first highway link with Fire Island, the \$2,500,000 Smith's Point Bridge, was dedicated July 4 amid a crowd of New York and Suffolk County government officials and some 4,000 residents of eastern Long Island. Ceremonies began at 2 P. M. on the north bridge plaza, with cars lined up for two miles along William Floyd Parkway, and approximately 1,000 persons crowded around the speakers' stand. The dedicatory program was climaxed and the 1216-foot span opened for public use with the cutting of the ribbon by two polio-stricken children, Charles Ancona, 7, and his sister Rose, 6, of Shirley.

Turn to pages 6-7 for complete picture story of the Opening Day ceremonies.



Shortly after the two aerial photos, above, were taken so Opening Day, July 4, an estimated 4,000 people

(1838 cars) drove across the bridge to Fire Island. Bridge is 1216 feet long, cost \$3,500,000.

See Picture Story of Shirley-Bohack Store Opening, pages 4-5

Performance for Your Post

11,339 People Rea h

609 Reactions, Comments & Shares

 51
 12
 39

 Comments
 On Post
 On Shares

 104
 104
 0

 Shares
 On Post
 On Shares

1,135 Post Clicks

433 0 702 Photo Views Link Clicks Other Clicks

NEGATIVE FEEDBACK

8 Hide Post 2 Hide All Posts
0 Report as Spam 0 Unlike Page

Reported stats may be delayed from what appears on posts

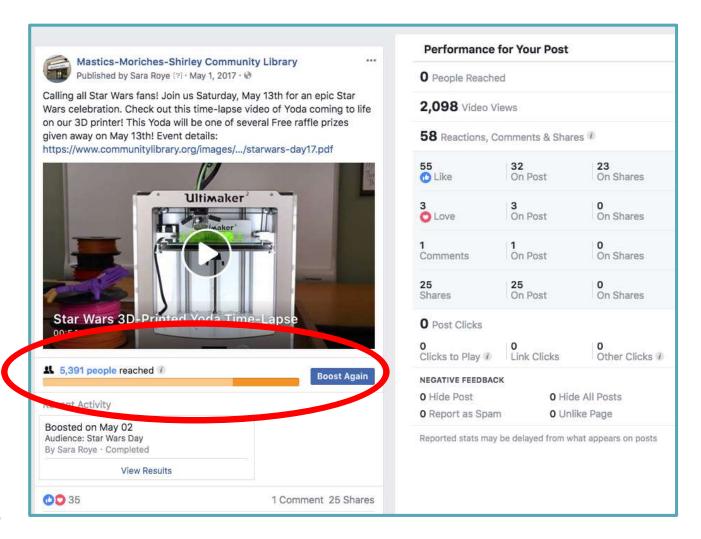
Videos

- A Facebook video receives, on average, 135% more organic reach than a photo (Socialbakers, 2015)
- Facebook's Newsfeed algorithm places a lot of weight on videos (SEO.com, 2016)
- Social video generates 1200% more shares than text and images combined (wordstream.com, 2018)





SATURDAY, MAY 13



Organic Reach

- The # of people who saw your unpaid post.
- also called "EARNED" engagement

VS.

Paid Reach

boost posts (no substitute for quality content)

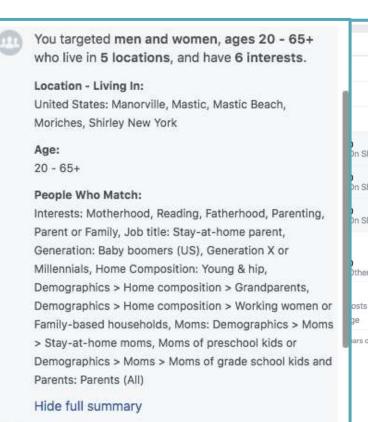


Segmenting Your Audience...

- is using one or more demographic trait to identify your target customer
- is about knowing your audience
- gets you the most from your advertising dollar





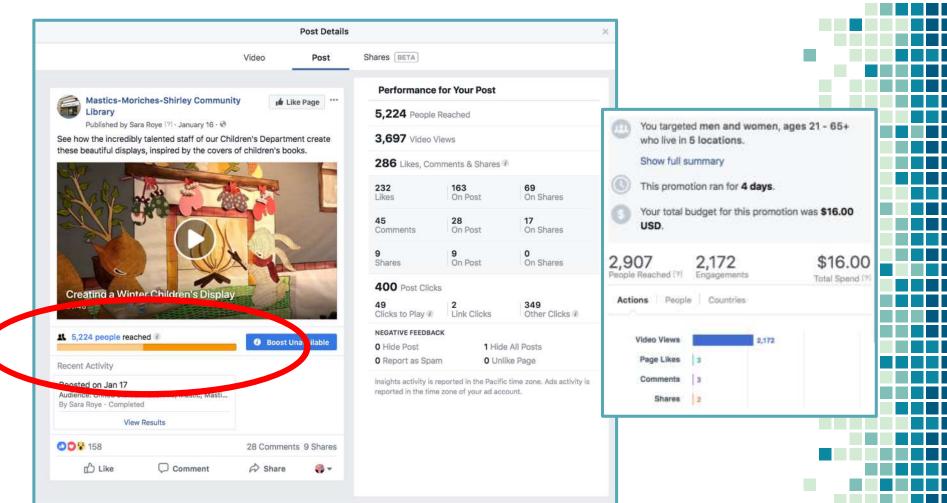


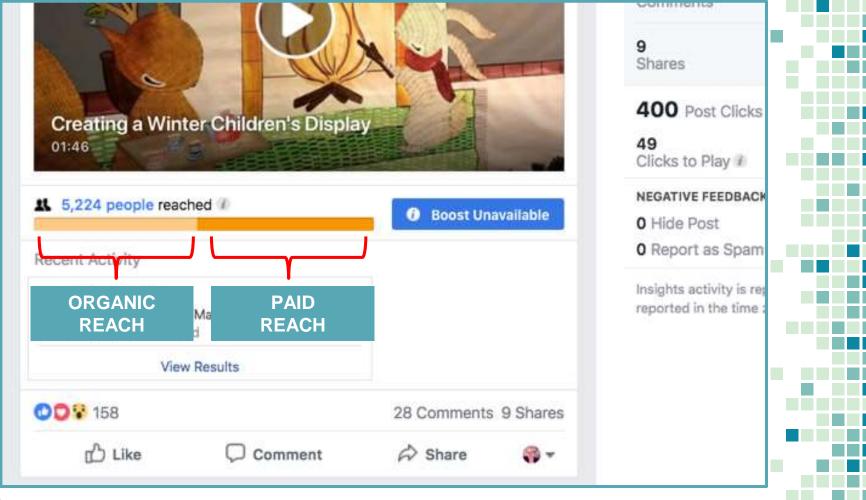
Your total budget for this promotion was \$10.00

This promotion ran for 4 days.

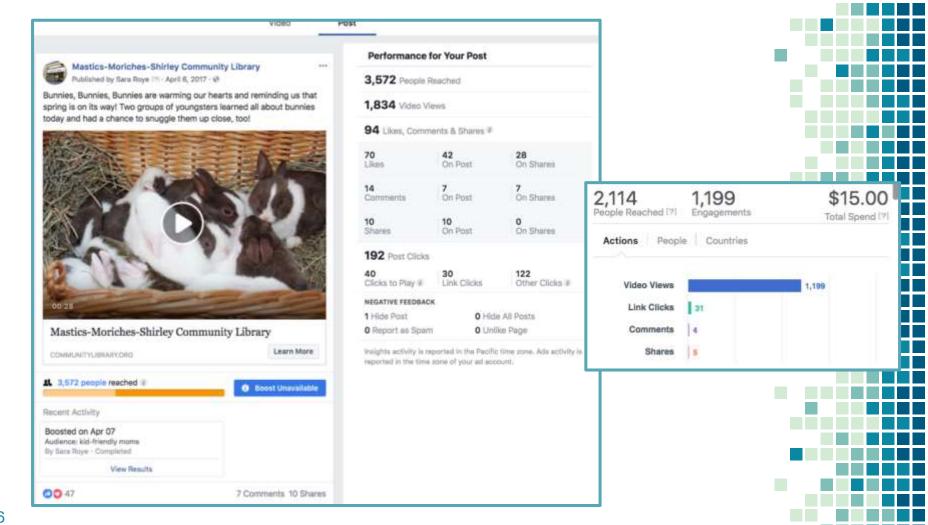
USD.

You targeted men and women, ages 20 - 65+ who live in 5 locations, and have 6 interests. In Shares Show full summary This promotion ran for 4 days. on Shares Your total budget for this promotion was \$10.00 In Shares USD. 2,265 \$10.00 Other Clicks # People Reached IVI Total Spend [7] Actions People Countries Video Views ars on posts Link Clicks Commenta Shares







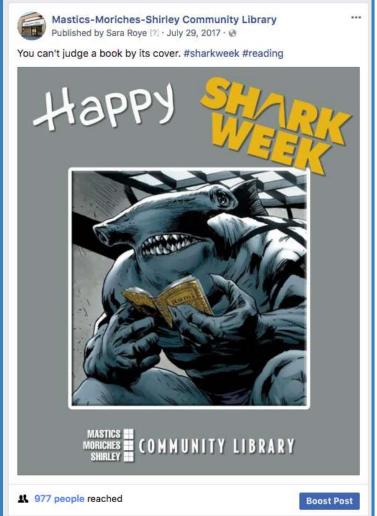




As Inspiration









Use our special STAR WARS Snapchat filter



TODAY ONLY!



snapchat



Mastics-Moriches-Shirley Community Library

Published by Sara Roye [?] · Yesterday at 10:55am · @

Happy #teentuesday! MMSCL teens are celebrating #nationalpoetrymonth with pushpin poetry. Here's Jordan crafting an original poem on our poetry board.





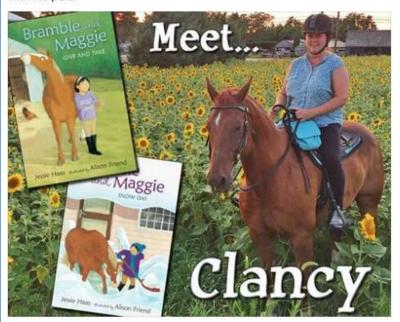




Mastics-Moriches-Shirley Community Library

Published by Sara Roye [?] - April 5 at 10:12am - @

Happy "#Fursday!" We asked our library staff, "If your pet was a book character, who would they be?" Our assistant director, Tara D'Amato thinks her horse Clancy is most like is Bramble from the Bramble and Maggie series of children's books. Like Bramble, Clancy is very opinionated -- especially when it comes to snacking on fresh grass and flowers while they ride. Tara adopted Clancy as a colt 16 years ago and they've been together ever since. Though he lives at a farm on the North Fork, Clancy has traveled all over, visiting Maryland, Rhode Island, and Pennsylvania. He loves to stroll through the fields and swim at the beach with his pals.



#fursday

Show What You Do







Love movie boxes. Our lazy weeke







Mastics-Moriches-Shirley Community Library added 16 new photos to the album: New Teachers Mentorship Program - at • Mastics-Moriches-Shirley Community Library.

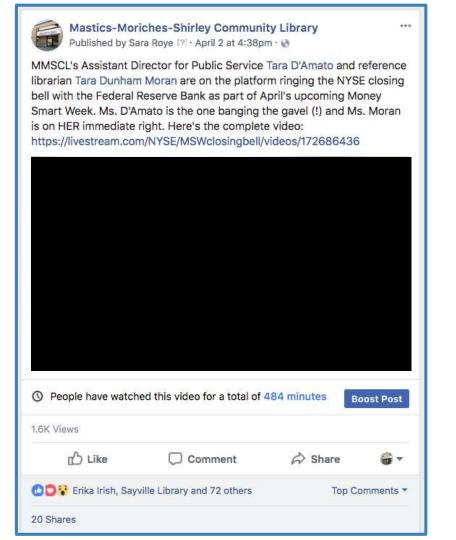
Published by Sara Roye [?] · November 8, 2017

Your Community Library recently hoste 4 50 of William Floyd School District's new elementary school teacher, and their mentors for tea and a tour of the library. Library staff introduced the teachers to the services and collections available to them and helped them apply for Teacher Library Cards.





28 881 people reached



facebook.



JOIN US ON FACEBOOK

We'd love to see how you use our museum pass You'll get a thank you gift when you share a pho

3 Easy Steps

- 1.) Take a photo at the museum while ho
- 2.) Like/follow the Community Library's F
- 3.) Post the photo on our Facebook page,

THE RULES

There is a maximum of one token thank you gift Library patron.

Questions? Email: museumpass@communitylibra

*Only provide photos for which you own the rights (i.e. yo you own the rights to it, and consent to sharing the photo on Facebook. There will be no compensation for use but p sponsored, endorsed or administered by, or associated w





It's great to see some of our younger patr most of our Free museum passes this wir passes to 17 facilities, and the Fire Island is one of our newest.

https://www.communitylibrary.org/Adult/r



BB8 people reached



Comment.

OD Robert Geiger, Robert Johnson and 47 o

3 Shares

Thank you for sharing your adventure at the East End with us! We have more museum p https://www.communitylibrary.org/Adult/mu



Elise DeLillo Mastics-Moriches-Shirley Con June 30, 2017 - 69

Arianna & Aiden loved visiting the Childrens Mu loved it so much he wouldn't stay still for a pict



Sharon Niebuhr Astacio > Mastics-Moriches-Shirley

Community Library December 30, 2017 - Garden City - 4h

Another great day thanks to you and the free museum passes. My son nicky and grandson chris enjoyed a fun filled day on 12/28 at the long island childrens museum



Didest +



No

Yes



Mastics-Moriches-Shirley Community Library

Like Page

You targeted men and women, ages 20 - 65+ who live in 5 locations, and have 6 interests.

Location - Living In:

United States: Manorville, Mastic, Mastic Beach, Moriches, Shirley New York

Age:

20 - 65+

People Who Match:

Interests: Motherhood, Reading, Fatherhood, Parenting, Parent or Family, Job title: Stay-at-home parent, Generation: Baby boomers (US), Generation X or Millennials, Home Composition: Young & hip. Demographics > Home composition > Grandparents, Demographics > Home composition > Working women or Family-based households, Moms: Demographics > Moms > Stay-at-home moms, Moms of preschool kids or Demographics > Moms > Moms of grade school kids and Parents: Parents (All)

Hide full summary

This promotion ran for 7 days.



Sponsored · @

Our librarians are humbled to have helped our library patron, Susan Mote, to find the family that discovered her as an abandoned baby in 1968. Library staff used microfilm to identify a small article from a Connecticut newspaper about a 16-year-old boy who found a newborn baby on his way to school. This article helped Susan identify her rescuers and reconnect with them. http://connecticut.news12.com/.../man-reunitedwith-woman-he-...





Curated Content

- The stuff you find
- It takes time to research & prepare these posts



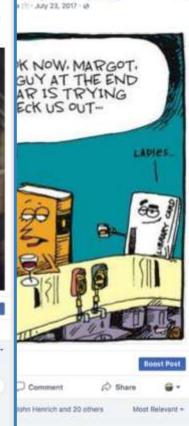
Memes & Comics





Love Reply Message 15w

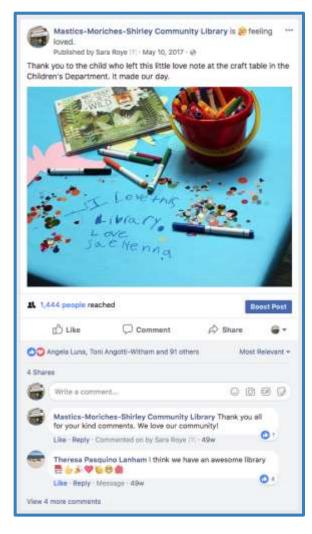
Mastics-Moriches-Shirley Community Library



Shirley Community Library







Valuesdriven Content



Mastics-Moriches-Shirley Community Lib

Published by Sara Rove [2] - June 22, 2017 - @

On Monday evening our Children's Department will club, especially for boys. Its mission is to help boys motivated, lifelong readers. Learn more at http://ww and register your (grades 4-6) little guy here: https://tinyurl.com/MMSCLguysread #guysread Guy



GUYS READ

Welcome to Guys Read, a web-based literacy program for author and First National Ambassador of Young People's Scieszka. Our mission is to help boys become self-motive

GUYSREAD.COM

21,765 people reached

Recent Activity

Boosted on Jun 23

Audience: Families with grade school kids By Sara Rove · Completed

View Results

100 Poly John Henrich, Nicole Soto and 80 others



Mastics-Moriches-Shirley Community

Published by Sara Roye [7] - January 3 - @

You already know that reading is cool, but this ne the next level.

http://bit.lv/2CiZskN



David Bowie's son is launching an onl devoted to his father's favorite reads

You've got a month to finish Peter Ackroyd's 1985 no

THEVERGE.COM I BY ANDREW LIPTAK

2 826 people reached

Like

Comment

OD Joey Massaro, Fifi Deux and 18 others

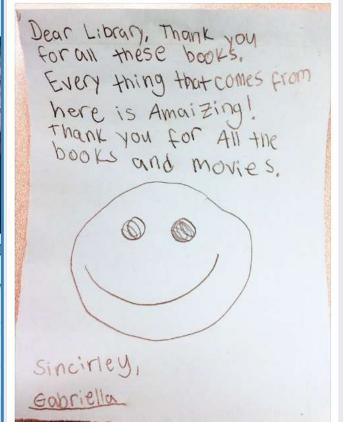
7 Shares

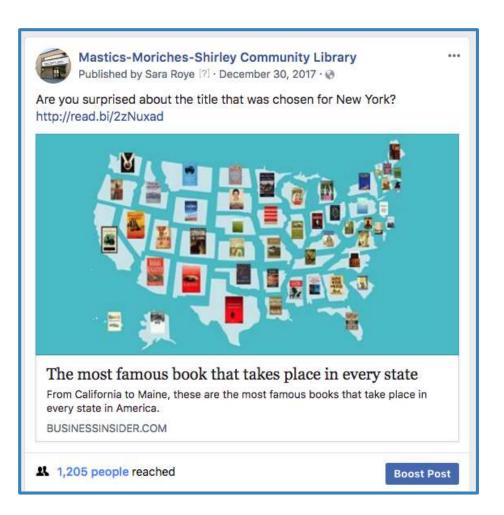


Mastics-Moriches-Shirley Community Library

Published by Sara Roye [?] · November 21, 2017 · 6

This sweet love note from Gabriella made our day! #grateful





Dynamic Captions

Recap: Engaging Content is Key

- Offer balance of created & curated content
- Make the most of your ad dollars
 - by boosting best posts to segmented audiences
- Develop dynamic captions
- Be positive & upbeat
- Close the gap in the comments

THANK YOU!

Any questions?

Nick Tanzi, Assistant Director of Technology Mastics-Moriches-Shirley Community Library

Sara Roye, Public Relations Specialist Mastic-Moriches-Shirley Community Library